

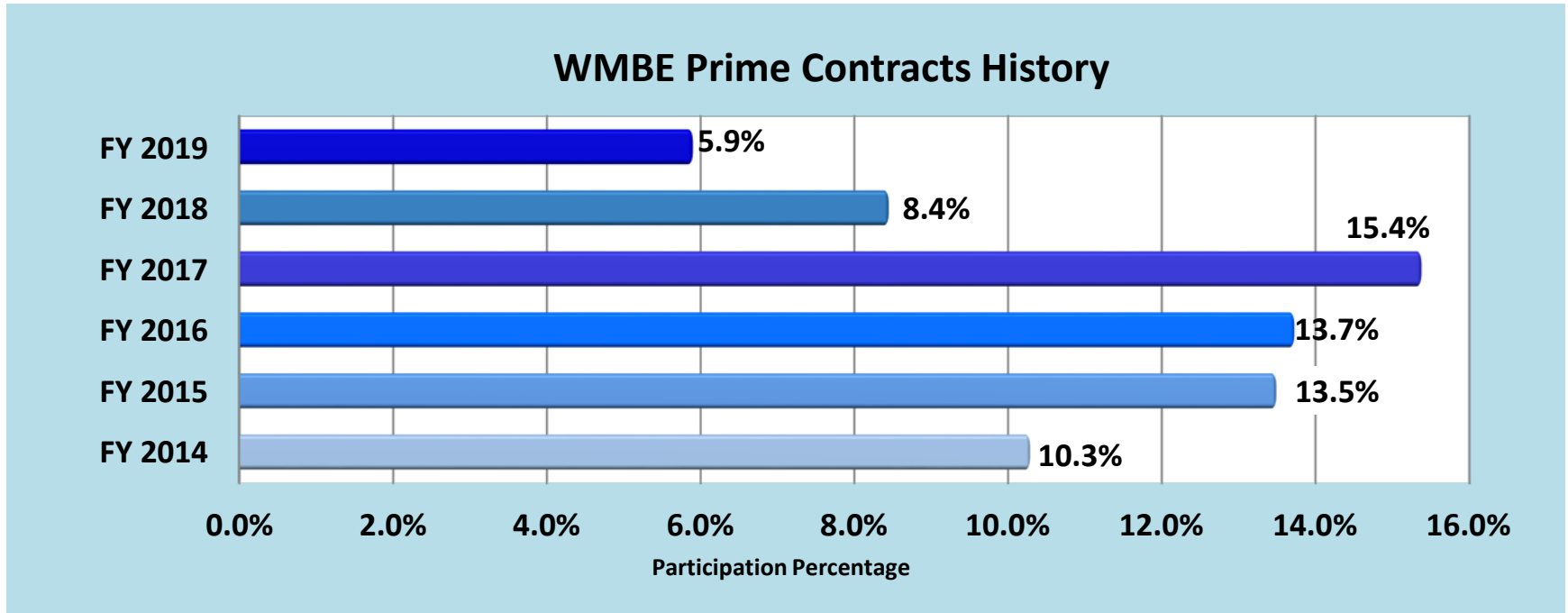


Equal Business Opportunity Program Trends 2014 - 2019



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Office of Equal Business Opportunity*

Prime Contract Participation: FY 2014 – FY 2019



WMBE Awards	FY 2014	FY 2015	FY 2016	FY 2017	FY 2018	FY 2019
	\$7.9 million	\$10.4 million	\$12.1 million	\$18.8 million	\$15.9 million	\$16.9 million
Total Competitive Spend (Non-Restricted Funds)	\$76.8 million	\$77.1 million	\$88.8 million	\$122.7 million	\$188.3 million	\$286.3 million

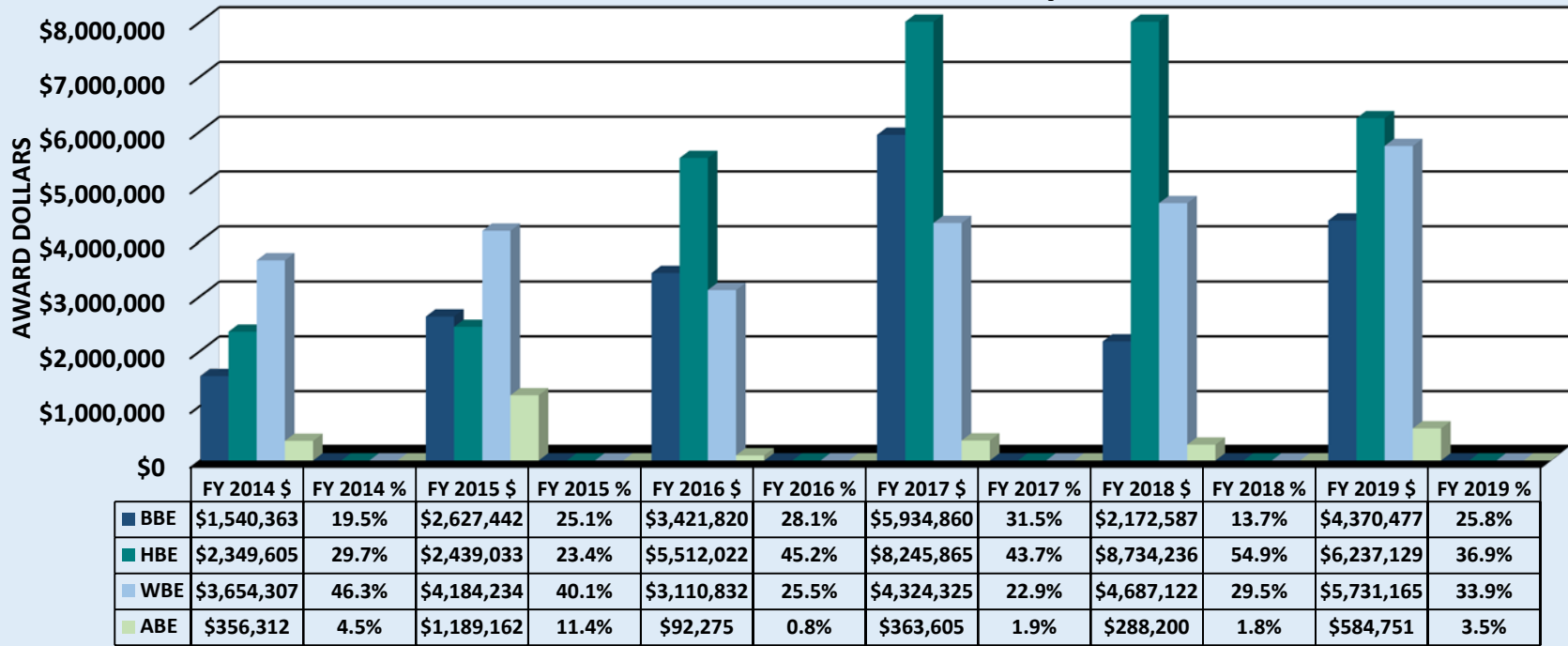
Prime **awards increased by 6%** from 2018 in contracts awarded to Women and Minority Businesses.

FY 2019 competitively bid prime contracts resulted in an overall increase of **\$1M** to WMBE.

* Percentages, numbers, and graphs are approximate values.

Prime Contract Participation: FY 2014 – FY 2019

WMBE Prime Contract Participation

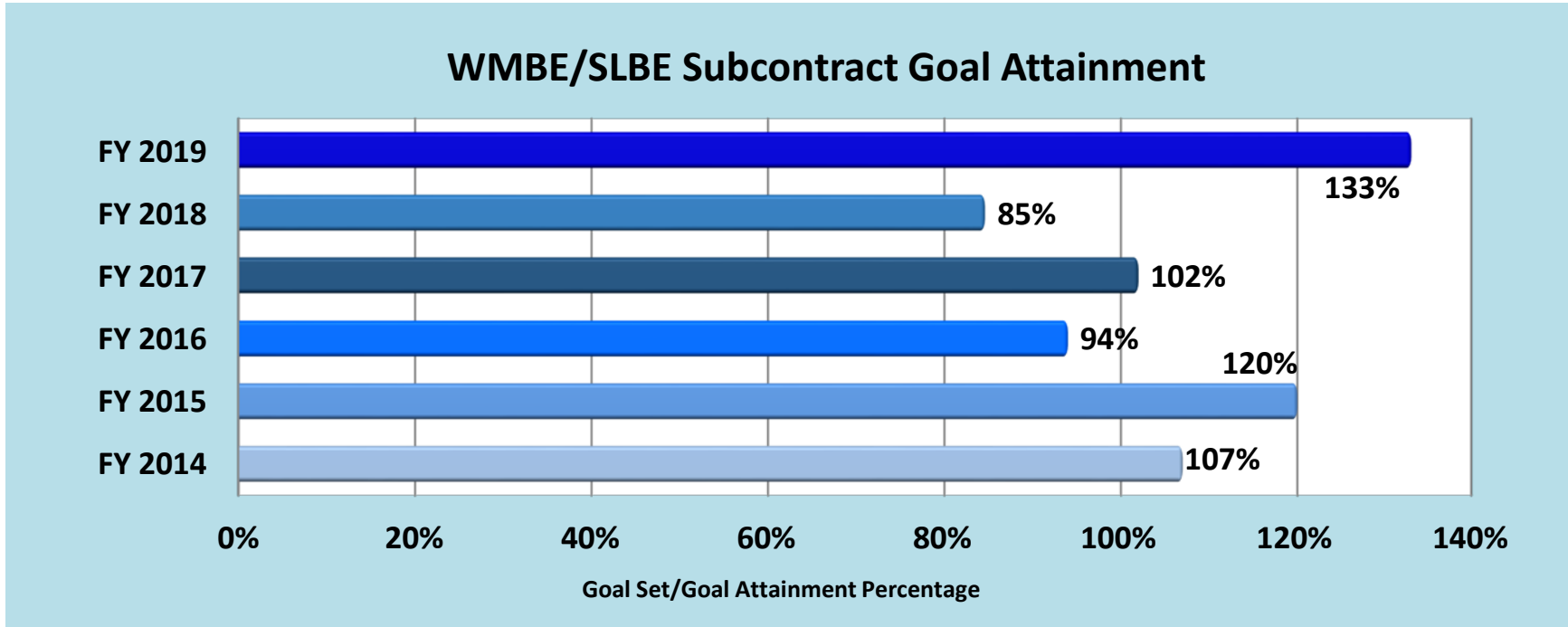


BBE (Black Enterprise) HBE (Hispanic Enterprise) WBE (Women Owned) ABE (Asian Enterprise)

Total WMBE Awarded	2014	2015	2016	2017	2018	2019
	\$7,900,587	\$10,439,871	\$12,136,949	\$18,868,655	\$15,906,915	\$16,923,523
Total SLBE Awarded	2014	2015	2016	2017	2018	2019
	\$15,586,152	\$9,579,663	\$15,099,044	\$19,732,540	\$22,826,158	\$22,089,416

The City **awarded over \$16.9 million** in prime contracts to Women and Minority Businesses. FY 19 Awards within the peer group of WMBE certified firms was balanced.

Subcontract Participation: FY 2014 – FY 2019

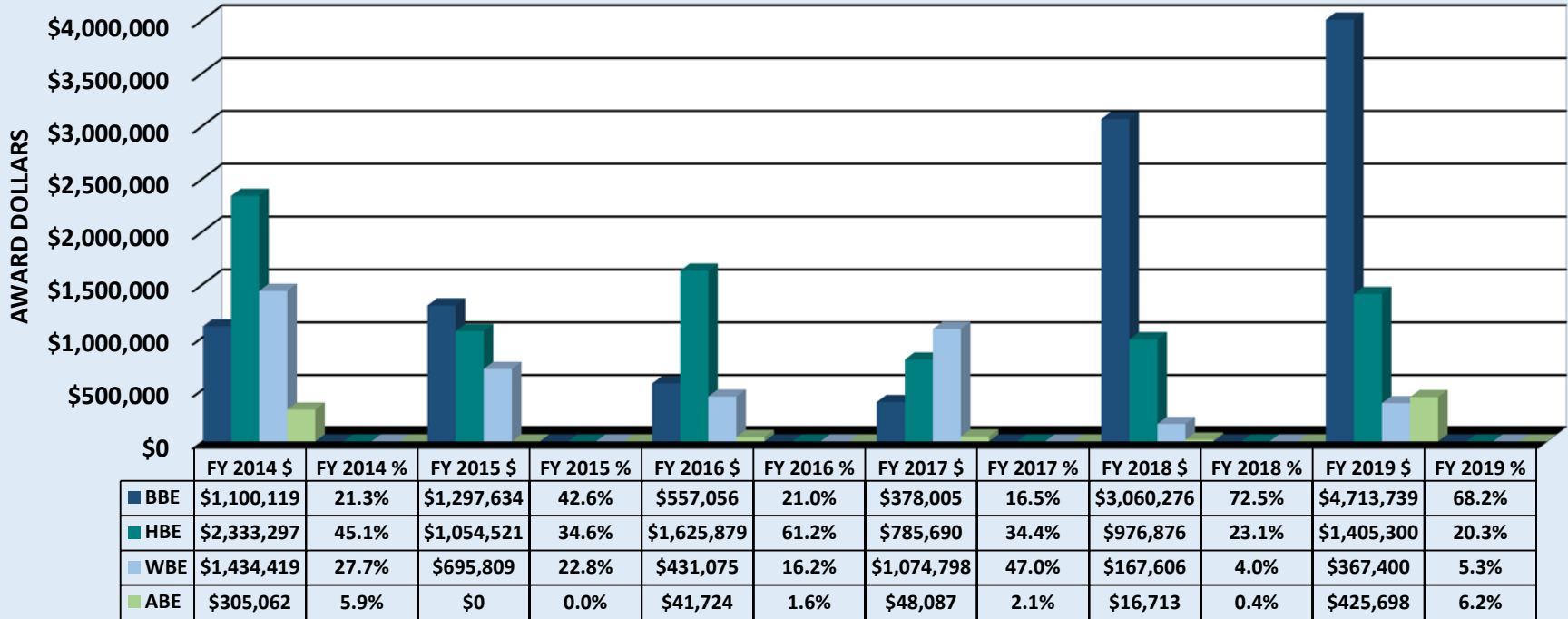


The City **awarded nearly \$7 million** in subcontract dollars to to Women and Minority Businesses. WMBE/SLBE Goal attainment was **133%** of the contract goals set on eligible City projects.

Note: Participation by WMBE/SLBE vendors is predicated on the type of goods/services the City purchases by industry/trades and the certified firms that have the specific capacity to provide the needed goods/services (i.e. not all businesses can perform all goods/services). Goals are set on percentages of prime contracts with available tasks that align with the services of City of Tampa certified WMBE/SLBE companies.

Subcontract Participation: FY 2014 – FY 2019

WMBE Subcontract Participation



BBE (Black Enterprise) HBE (Hispanic Enterprise) WBE (Women Owned) ABE (Asian Enterprise)

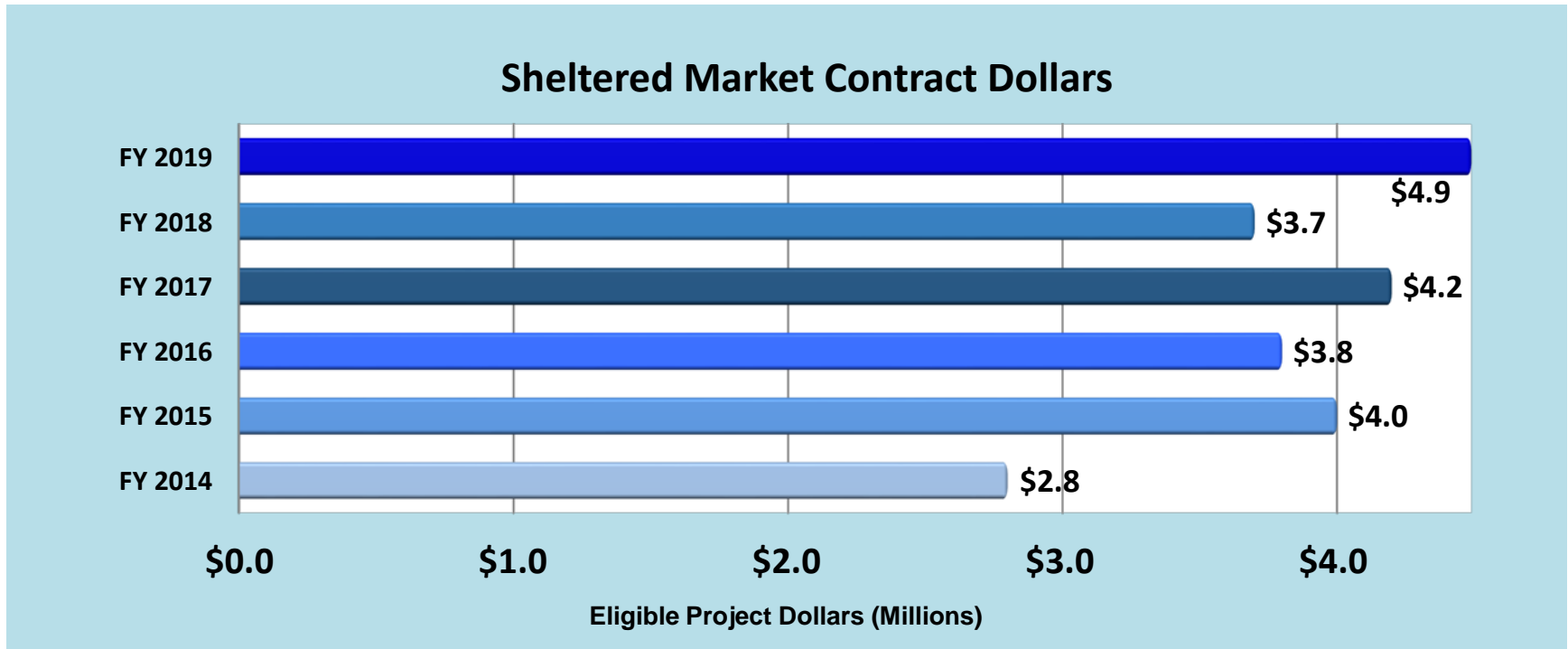
Total WMBE Awarded	2014	2015	2016	2017	2018	2019
	\$5,172,897	\$3,047,964	\$2,655,734	\$2,286,580	\$4,221,471	\$6,912,137
Total SLBE Awarded	2014	2015	2016	2017	2018	2019
	\$741,366	\$367,782	\$6,191,851	\$1,754,924	\$921,157	\$1,537,146

* SLBE participation was inclusive of dual certified WMBE firms

Contracts with subcontract opportunities and **awards increased 60%** over 2018 to Women and Minority Businesses in subcontractors.

Note: Total value of Prime contracts was \$40M wherein subcontract tasks and WMBE availability required Goal Setting.

Sheltered Market Contract Participation: FY 2014 – FY 2019

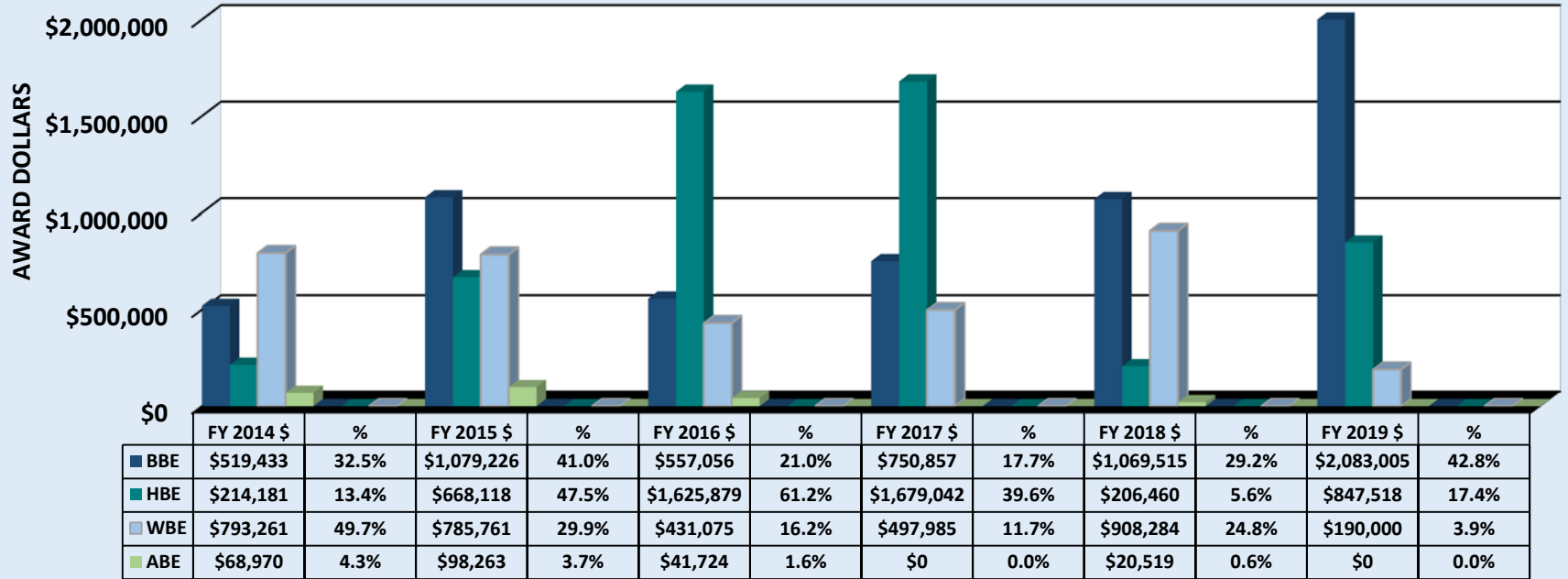


Reserved Solicitations **increased 32%** from 2018 in contracts/renewals for competitive bidding to WMBE/SLBE companies. WMBE/SLBE Participation has **doubled** in the last six (6) Years in Sheltered Market contracts.

Note: The remedy to address underutilization of WMBEs on formal/informal contracts is the “Sheltered Market” procurement process. This policy initiative has been a key objective of the City of Tampa for increasing small and minority participation (i.e. Eligible contracts are reserved for competitive bidding within peer groups of certified companies).

Sheltered Market Participation: FY 2014 – FY 2019

WMBE Sheltered Market Contract Participation

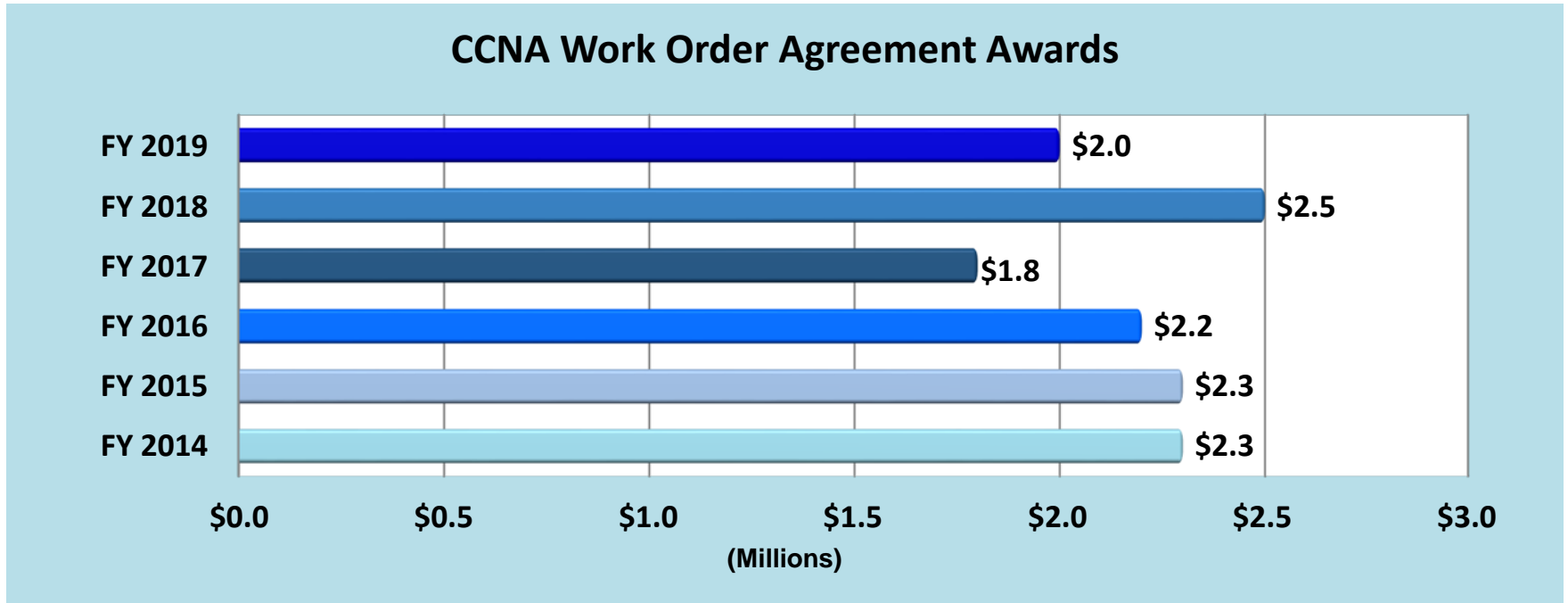


BBE (Black Enterprise) HBE (Hispanic Enterprise) WBE (Women Owned) ABE (Asian Enterprise)

Total WMBE Awarded	2014	2015	2016	2017	2018	2019
	\$1,595,845	\$2,631,368	\$2,655,734	\$2,286,580	\$2,204,778	\$3,120,523
Total SLBE Awarded	2014	2015	2016	2017	2018	2019
	\$1,266,375	\$1,407,282	\$6,191,851	\$1,754,924	\$1,461,001	\$1,746,596

Sheltered Market **awards increased 42%** than 2018 to Women and Minority Businesses in Sheltered Market contracts.

Consultant Competitive Negotiation Act (CCNA): FY 2014 – FY 2019

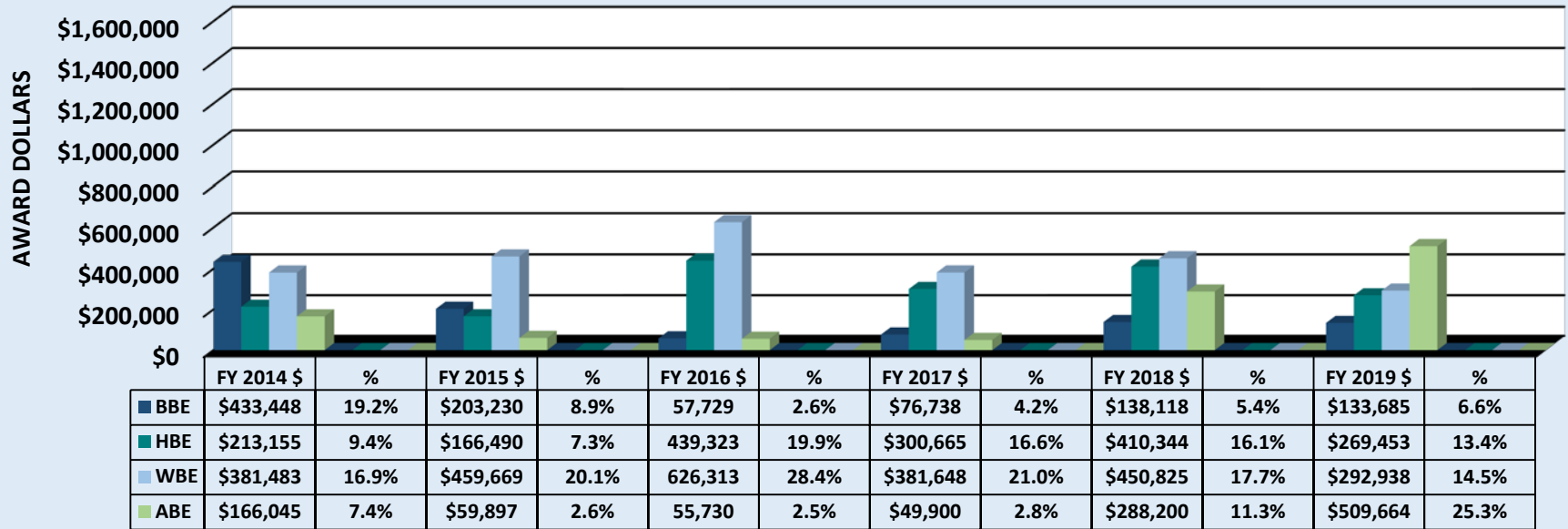


The City **awarded an average of \$2.2M** since 2014 in Work Order contracts/renewals for competitive bidding to WMBE/SLBE companies.

Note: Chart reflects Purchase Orders awarded to pre-selected firms under the Consultant Competitive Negotiation Act (CCNA) “Work Order Agreement Contract” with the City of Tampa

Consultant Competitive Negotiation Act (CCNA): FY 2014 – FY 2019

CCNA Work Order Agreement Awards



BBE (Black Enterprise) HBE (Hispanic Enterprise) WBE (Women Owned) ABE (Asian Enterprise)

Total WMBE Awarded	2014	2015	2016	2017	2018	2019
	\$1,194,131	\$889,286	\$1,179,095	\$808,951	\$1,287,487	\$1,205,740
Total SLBE Awarded	2014	2015	2016	2017	2018	2019
	\$1,063,060	\$1,402,265	\$1,023,332	\$1,004,140	\$1,262,357	\$809,235

* SLBE participation was inclusive of dual certified WMBE firms



Conclusive Policy Results

The current Administration's Equal Business Opportunity program initiatives and business processes have proven effective at addressing underutilization of ethnic-minority business participation and continue to increase contract opportunities for all small local businesses and women/minority businesses.